

# Value Based Purchasing

A Statewide Tiered Intervention



# Overview

- **What is Value Based Payments (VBP)?**
- **Reasons to move to VBP**
- **Missouri's Goals**
- **The Journey so Far**

# Value Based Payments



# What is VBP?

A payment approach that moves away from a fees-for-service model.

Reimbursement payments for care delivery are tied to the quality of services provided.



# Why the shift to VBP?

## Federal Support

CMS supports the move to VBP to replace fee for service payment models.

## Person Centered

We can and want to do better at ensuring quality services are being provided to those that need them.

## Foster Innovation

Diversifying funding models will allow innovation around service delivery.

## Whole Health Outcomes

We can focus on metrics related to the social determinants of health (e.g., education, community, health care systems, employment).

# Overarching Goals

## Foster Independence

Decrease reliance on services by ensuring the services provided are implementing best practices.

## Enhance supports

Improve employment, community integration, and behavior supports.

## Incentivize outcomes

Providers who are implementing best practices and building strong systems of support will receive incentives in addition to standard rates.

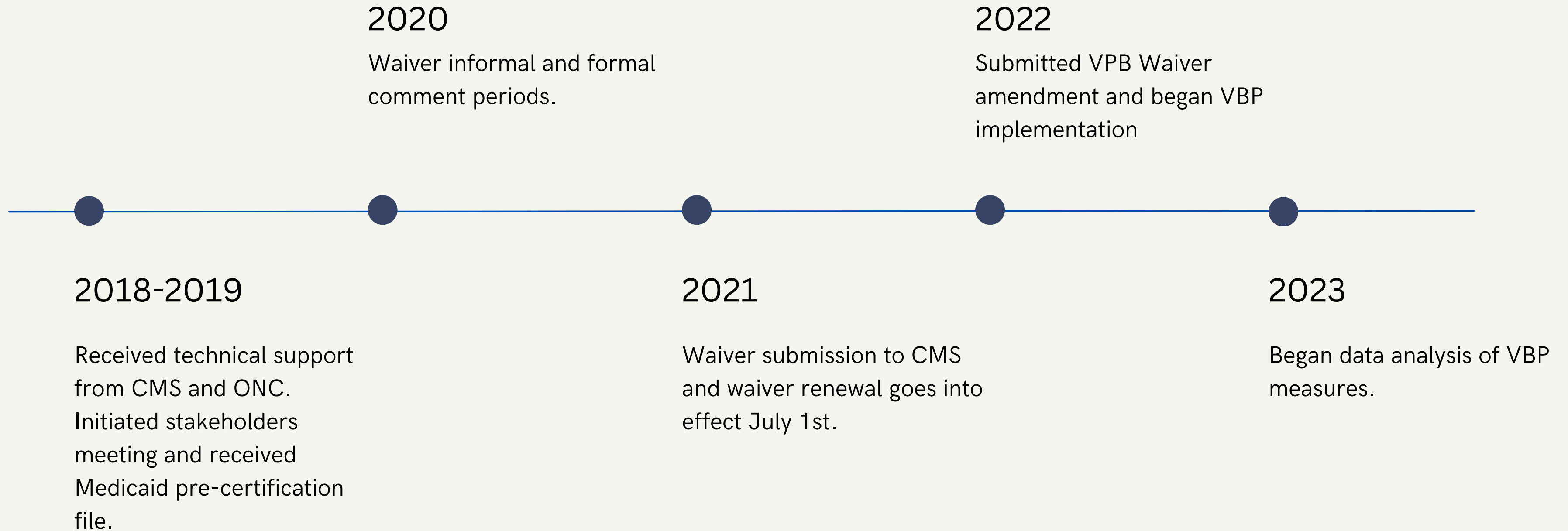
## Increase Access

Increase access to preventative and acute care services.

## Enhance Coordination

Enhance coordination across service providers.

# The Journey so far...



# Current VBP Incentives

Health Risk Screening Tool

Remote Supports

PBS Universal Supports

Employment Reporting

Direct Support Professionals  
(DSP) Training Levels

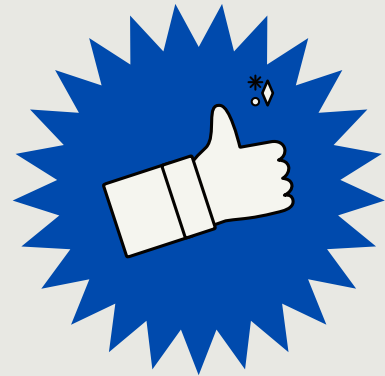
National Core Indicators Staff  
Stability Surveys

DSP Registered  
Apprenticeship

Electronic Visit Verification



# Benefits to VBP



## Improve Individual Outcomes

- Increasing Healthcare Access
- Social and Community Inclusion
- Economic Stability
- Environmental Accessibility



## Reward for Facilitating Quality Outcomes

- Skilled workforce
- Stable and Accessible Workforce
- Implementing Best Practices



## Better Stewards

- Ensure accountability of services and provide alternative payment methods
- Increase efficiency of state processes
- Increase transparency with statewide data and provider scorecards.

# Lessons Learned

- Don't start with 9 incentives all at once.
- Set up a contract with Guidehouse *prior* to implementation.
- Implementing such a large initiative with current FTEs was resource intensive.
- Be mindful of other state initiatives happening at the same time.

# Early Wins

- Implementing a statewide universal reinforcement system.
- First state to implement VBP; there is only one other state working on VBP.

# Universal Supports VBP Incentives



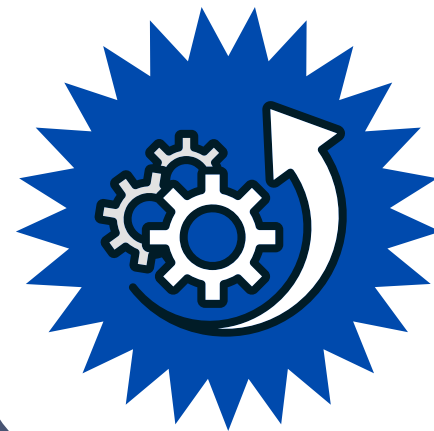
## Pay for Reporting

Providers can enter data points related to their training/coaching, agency values, reinforcement systems, and agency demographics and receive monthly payments.



## Level of Implementation

Payments for implementation increase with higher implementation, and currently are categorized as either low, moderate, or high implementation.



## Expanding VBP

Future goals consist of including value based payments for providers who are implementing best practices for targeted (Tier 2) and intensive (Tier 3) supports.

# Contact us

For questions or comments

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## Website

<https://dmh.mo.gov/dev-disabilities/value-based-payments>

