Value Based Purchasing

A Statewide Tiered Intervention
Overview

- What is Value Based Payments (VBP)?
- Reasons to move to VBP
- Missouri's Goals
- The Journey so Far
Value Based Payments
A payment approach that moves away from a fees-for-service model.

Reimbursement payments for care delivery are tied to the quality of services provided.
Why the shift to VBP?

**Federal Support**
CMS supports the move to VBP to replace fee for service payment models.

**Person Centered**
We can and want to do better at ensuring quality services are being provided to those that need them.

**Foster Innovation**
Diversifying funding models will allow innovation around service delivery.

**Whole Health Outcomes**
We can focus on metrics related to the social determinants of health (e.g., education, community, health care systems, employment).
Overarching Goals

Foster Independence
Decrease reliance on services by ensuring the services provided are implementing best practices.

Enhance supports
Improve employment, community integration, and behavior supports.

Incentivize outcomes
Providers who are implementing best practices and building strong systems of support will receive incentives in addition to standard rates.

Increase Access
Increase access to preventative and acute care services.

Enhance Coordination
Enhance coordination across service providers.
The Journey so far...

**2018-2019**
Received technical support from CMS and ONC.
Initiated stakeholders meeting and received Medicaid pre-certification file.

**2020**
Waiver informal and formal comment periods.

**2021**
Waiver submission to CMS and waiver renewal goes into effect July 1st.

**2022**
Submitted VPB Waiver amendment and began VBP implementation

**2023**
Began data analysis of VBP measures.
Current VBP Incentives

- Health Risk Screening Tool
- PBS Universal Supports
- Direct Support Professionals (DSP) Training Levels
- DSP Registered Apprenticeship
- Remote Supports
- Employment Reporting
- National Core Indicators Staff Stability Surveys
- Electronic Visit Verification
Benefits to VBP

Improve Individual Outcomes
- Increasing Healthcare Access
- Social and Community Inclusion
- Economic Stability
- Environmental Accessibility

Reward for Facilitating Quality Outcomes
- Skilled workforce
- Stable and Accessible Workforce
- Implementing Best Practices

Better Stewards
- Ensure accountability of services and provide alternative payment methods
- Increase efficiency of state processes
- Increase transparency with statewide data and provider scorecards.
Lessons Learned

- Don't start with 9 incentives all at once.
- Set up a contract with Guidehouse *prior* to implementation.
- Implementing such a large initiative with current FTEs was resource intensive.
- Be mindful of other state initiatives happening at the same time.

Early Wins

- Implementing a statewide universal reinforcement system.
- First state to implement VBP; there is only one other state working on VBP.
Universal Supports VBP Incentives

Pay for Reporting
Providers can enter data points related to their training/coaching, agency values, reinforcement systems, and agency demographics and receive monthly payments.

Level of Implementation
Payments for implementation increase with higher implementation, and currently are categorized as either low, moderate, or high implementation.

Expanding VBP
Future goals consist of including value based payments for providers who are implementing best practices for targeted (Tier 2) and intensive (Tier 3) supports.
Contact us
For questions or comments

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